

#### Raisins:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2005. The denominator represents the total number of TEU shipped, b carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2005.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2005. Source: PIERS, January, 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

#### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: March 31, 2005

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: January 2005

Month\Year: 13.0 \ 13.0

		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	62%	62%	14	\$580	\$256	\$40						\$876
NYK Line	15%	15%	13									
Hanjin	8%	8%	11									
COSCO	8%	8%	9									
OOCL	8%	8%	17									

Average Container Rate

\$876

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

Monthly Market Share For: January 2005

Month\Year:	1	٥ ١	1 (	n

Monun Tear. 1.0 V 1.0		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	100%	100%	17	\$1,160	\$256	\$40			\$650			\$2,106
									$\boldsymbol{A}$	verage Cont	ainer Rate	\$2,106

Kline

cosco

Hatsu Marine Ltd.

L.A./L.B./Oakland Ports To Hong Kong

33%

17%

17%

33%

17%

17%

15

14

14

Raisins

Monthly Market Share For: January 2005

\$800

Month\Year: 6.0 \ 6.0		Market	Transit				Surcha	urges:			
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container Rate
NYK Line	33%	33%	13								

\$40

\$112

Average Container Rate

\$952

\$952

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raisins

Monthly Market Share For: January 2005

Month\Year: 13.0 \ 13.0

Month (1 car. 13.0 (13.	Market Share	Market Share CY	Transit									
Carrier			Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	46%	46%	14									
Evergreen	31%	31%	12									
Yang Ming	15%	15%	13	\$1,265	\$256	\$40						\$1,561
Kline	8%	8%	13	\$660	\$112	\$40						\$812
									A	lverage Cont	ainer Rate	\$1,311

Average Container Rate \$1,31

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: January 2005

Month\Year: 6.0 \ 6.0		Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	50%	50%	15									
COSCO	33%	33%	21									
Maersk-SeaLand	17%	17%	24	\$680	\$256	\$40						\$976
									A	Average Cont	ainer Rate	\$976

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: January 2005

Month\Year: 4.0 \ 4.0

Withiti Car. 4.0 (4.0		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
NYK Line	50%	50%	17									
MOL	25%	25%	20									
Hyundai	25%	25%	26									

Average Container Rate

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: January 2005

Month\Year: 54.0 \ 54.0

	Market Share CY	Transit Time in Days		Surcharges:								
Market Share			Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
59%	59%	10	\$1,058	\$320	\$40	50%	\$520					\$2,467
24%	24%	10	\$927	\$112	\$40							\$1,079
7%	7%	10										
4%	4%	10	\$2,300 24	\$32024	\$40							\$2,660
2%	2%	12										
2%	2%	9										
2%	2%	9										
	59% 24% 7% 4% 2% 2%	Market Share         Share CY           59%         59%           24%         24%           7%         7%           4%         4%           2%         2%           2%         2%	Market Share         Share CY         Time in Days           59%         59%         10           24%         24%         10           7%         7%         10           4%         4%         10           2%         2%         12           2%         2%         9	Market Share Share         Share in Days         Time in Days         Ocean Rate           59%         59%         10         \$1,058           24%         24%         10         \$927           7%         7%         10           4%         4%         10         \$2,300 24           2%         2%         12           2%         2%         9	Market Share         Share CY         Time in Days         Ocean Rate         BAF           59%         59%         10         \$1,058         \$320           24%         24%         10         \$927         \$112           7%         7%         10           4%         4%         10         \$2,300 24         \$320 24           2%         2%         12           2%         2%         9	Market Share         Share CY         Time in Days         Ocean Rate         BAF         CHASSIS           59%         59%         10         \$1,058         \$320         \$40           24%         24%         10         \$927         \$112         \$40           7%         7%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         2%         2%         9	Market Share         Share CY         Time in Days         Ocean Rate         BAF         CHASSIS         CAF           59%         59%         10         \$1,058         \$320         \$40         50%           24%         24%         10         \$927         \$112         \$40           7%         7%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         \$40	Market Share         Time in Days         Ocean Rate         BAF         CHASSIS CAF         THC           59%         59%         10         \$1,058         \$320         \$40         50%         \$520           24%         24%         10         \$927         \$112         \$40           7%         7%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         \$40         \$40         \$40           2%         2%         9         \$40         \$40         \$40	Market Share         Transit Time in Days         Ocean Rate         BAF         CHASSIS CAF         THC         CFS Rec           59%         59%         10         \$1,058         \$320         \$40         50%         \$520           24%         24%         10         \$927         \$112         \$40           7%         7%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         \$320 24         \$40           2%         2%         9         9	Market Share         Transit Time in Days         Ocean Rate         BAF         CHASSIS CAF         THC         CFS Rec         ARB           59%         59%         10         \$1,058         \$320         \$40         50%         \$520           24%         24%         10         \$927         \$112         \$40           7%         7%         10           4%         4%         10         \$2,300 24         \$320 24         \$40           2%         2%         12           2%         2%         9	Market Share         Time in Days         Ocean Rate         BAF         CHASSIS CAF         THC         CFS Rec         ARB         Cotton R.           59%         59%         10         \$1,058         \$320         \$40         50%         \$520           24%         24%         10         \$927         \$112         \$40           7%         7%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         \$40         \$40         \$40           2%         2%         9         \$40         \$40         \$40	Market Share         Time in Days         Ocean Rate         BAF         CHASSIS CAF         THC         CFS Rec ARB         Cotton R.         Size           59%         59%         10         \$1,058         \$320         \$40         50%         \$520           24%         24%         10         \$927         \$112         \$40           7%         7%         10           4%         4%         10         \$2,300 24         \$320 24         \$40           2%         2%         12         \$40         \$40           2%         2%         9         \$40         \$40

Average Container Rate \$2

\$2,091

<sup>24</sup> Rate is based on a 40 foot container, not a 20 foot container.